## **People Value Canvas**



characteristics

Attributes like lonely, fearful,

ambitious, passionate.

motivations

What are their main goals in life; independence, respect, social responsibility.

needs

Physical, spiritual, social, intellectual, emotional,

occupational needs.

people

Describe your usergroup.

technology

What technological options are relevant eg tablet, mobile, website.

processes

How is the application or service introduced into their lives? How do they find the application/service?

experiences

How will the user feel during the experience eg self fullfillment, connectedness, self sufficiency.

context

Circumstances of their life, opportunities and limitations.

effect

What will be the long term impacton the user and society eg better employment, better health, emancipation.





